



AIRTILITY

COMPRESSED AIR AT A FIXED COST

► All inclusive program



Peace of mind **GUARANTEED!**



No initial investment



No additional maintenance costs



Fixed price for the duration of the contract



800-667-6717

ALL INCLUSIVE RENTAL ▼



- Is managing your compressed air system a challenge for you?
- Is managing your waste compressor fluids a challenge for you?
- Would you like to transfer the cost of purchasing your compressor to your operating budget (OPEX) instead of using your capital budget (CAPEX)?
- Want to have peace of mind when it comes to managing your equipment?

AIRTILITY
is the solution
for you!



BENEFITS OF THE PROGRAM ▼

- No initial investment.
- The entire cost goes to the expense.
- All maintenance costs included in fixed monthly payment.
- You get high priority response time from our technicians.
- Fixed price for the duration of the contract. No additional fees.
- Receive delivery of a new compressor and/or new compressed air system.
- Emergency calls 24/7*
- We remove spent compressor oil and consumable parts when replaced.
- No service appointment to schedule, our team proactively manages it.
- Reduce your internal administrative expenses.
- Scheduled maintenance minimizes unscheduled downtime.
- Your needs change over time, may be revised accordingly.

OTHER OPTIONS AVAILABLE AT AFFORDABLE PRICES

Maintenance of your other compressors

Benefits:

- Cost savings on traveling fee
- We have extensive experience with competitive compressor brands
- Competitive parts pricing



Redundant machine

Benefits:

- No Production downtime
- No production loss
- No lost manufacturing



AWA outdoor cabinet

Benefits:

- Save space in your factory for production
- Proven from -40 ° C to +40 ° C
- No new tax assessment, engineering or construction costs associated with a building addition
- Easy and quick installation
 - Concrete pad optional
 - Single point power and pipe connection



*Comairco exclusive solution

*Refer to contract for details

DETAILS

OF THE PROGRAM ▼



- Complete management of equipment installation.
- Assessment of your needs and selection of machines to adapt to your reality.
- You rent the compressor/air system for a fixed rate per month, including maintenance.
- Comairco takes care of the complete maintenance according to the highest standards

AIRTILITY IS JUST LIKE RENTING A CAR :

ALL MAINTENANCE AND PARTS ARE INCLUDED WITH OUR BUMPER TO BUMPER GUARANTEE.



COMPRESSOR



MAINTENANCE



PARTS

**ALLOWS YOUR EMPLOYEES
TO FOCUS ON YOUR PRODUCTION NEEDS,
LET US TAKE CARE OF YOUR COMPRESSED AIR !**

EXPERIENCE

THE LATEST TECHNOLOGY,
WITH NO CAPITAL EXPENDITURE ▼



COMPRESSOR

Benefits :

- Low energy consumption
- Maintenance costs included
- Rental compressor available at a discounted price in the unlikely event of a breakdown with no back up
- Eliminate downtime



DRYER

Benefits :

- Optimal dew point
- Clean and dry quality air



TANK

Benefits :

- Provides steady pressure and air flow

COMAIRCO

more than a compressed air supplier,
we are your operations **partner**.



QUESTIONS AND ANSWERS



1

What happens at the end of the 5 year term?

- Reassessment of your needs.
- We can replace with a new system.
- We can take back the equipment.
- Purchase option may be offered.

2

Can I purchase the system at the end of the term and what will the price be?

- A fair market value will be determined at the end of the term.

3

Can I cancel the agreement?

- Yes, it is possible to cancel at any time.
- Cancellation fees will be charged a % of the remaining value left to pay in the contract.

4

If I need to increase my capacity, can I exchange for a bigger compressor?

- Yes, no problem, some fees may apply to cover scope change, installation, transportation and handling costs.

5

When I add up the monthly payments, why is the amount greater than the compressor purchase price?

- Because it covers all associated costs; equipment, preventive maintenance, 24/7 emergency service, all parts and fluids during the term of the agreement.



6

Is the plan more economical than a purchase?

- It could be more economical depending on the customer. Elimination of up front capital expense, all inclusive service protects the maintenance budget from surprises, minimal downtime increases production output all with a fixed monthly payment. Peace of mind guarantee.

7

What are my obligations?

- Perform a daily visual inspection of the system and communicate with Comairco any potential problems (abnormal noise, smells, leaks, or breakage).
- Notify Comairco if your operating conditions have changed (hours of use, pressure, change in air quality, challenges for our technician to go on site and do the compressor maintenance).

8

What does Comairco commit to?

- Fixed price maintenance for the duration of the term.
- Complete maintenance planning and scheduling of your system.
- Deliver consistent compressed air according to the agreed upon scope.

9

Who remains the owner of the equipment?

- Comairco.



COMAIRCO

ALSO ▼



- Represents leading manufacturers in the industry
- Performs data-logged air audits and ROI solutions
- Assists with energy rebates with local utility companies
- Parts - service - sales - rentals
- Mobile climate controlled outdoor enclosures
- Certified technicians



- Stationary Electric compressors
- Portable Diesel compressors
- Refrigerated, Desiccant, & Heat of Compression Dryers



- Vacuum pumps
- Boosters



- Diesel and PTO compressors/generators/welders/ and combo packages



- Refrigerated and desiccant dryers and nitrogen generators



- Refrigerated dryers and nitrogen generators



- High pressure piston compressors



MORE THAN 20 LOCATIONS
IN NORTH AMERICA
TO SERVE YOU

Contact us!
800-667-6717
www.comairco.com

